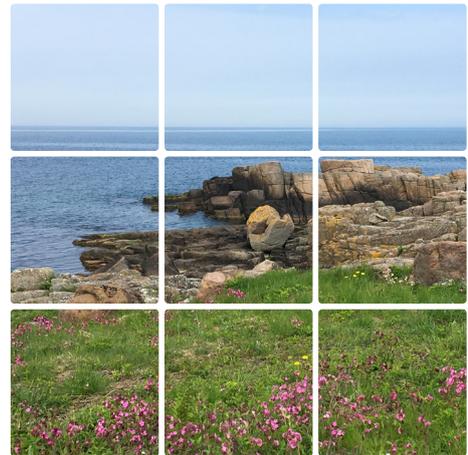


ESWELL Newsletter

June 2018

Dear ESWELL customer,

As summer is getting closer it is time for the first ESWELL newsletter in 2018. We have exciting news and I hope you will enjoy reading it.



New positioning pads

We are constantly working on improving existing pads and developing new versions based on the feedback we get from you and your customers. This has resulted in the below new/updated positioning pads that are already on stock and ready to sell.

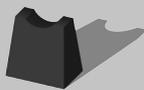
Based on demand from several countries we recently introduced a **horseshoe head pad** that can be used for patients in supine and lateral position. Especially in lateral it works very well as it minimizes the pressure on the ear of the patient.

Item no.	Description	Colour	Size D x H in mm	List price in EUR	
229566	Horseshoe head pad	Black	220 x 60	113,79	

Recently, we also introduced a second new head pad for patients in supine and lateral position. Similar to the horseshoe head pad, our **ear head pad** also minimizes the pressure on the ear of the patient.

Item no.	Description	Colour	Size L x W x H in mm	List price in EUR	
229755	Ear head pad	Black	250 x 250 x 50	243,64	

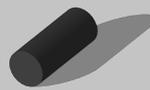
The last new pad introduced recently is a new **pad for washing support** which has more stability than our current version. The washing support is used primarily in the preparation phase of patients undergoing a knee surgery, where the knee is washed and cleaned prior to the surgery. The pad supports the leg of the patient so that the staff can focus on the washing instead of holding the leg of the patient.

Item no.	Description	Colour	Size L x W x H in mm	List price in EUR	
229204	Pad for washing support	Black	200 x 310 x 300/250	253,68	

Many hospitals are still using Goepels Leg Holders for GYN/URO procedures. And the padding on these leg holders is usually not very comfortable for the patients. We can now offer an alternative solution to upgrading the existing Goepel Leg Holders with our new **Pad for Goepel Leg Holder**. This product is a more simple alternative to the already existing Pad for leg holder Goepel (art. no. 249102).

Item no.	Description	Colour	Size L x W x H in mm	List price in EUR	
248108	Pad for Goepel Leg Holder	Black	400 x 210 x 100/20	327,98	

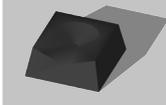
The **pad roll 200** has just been modified with a new 2-layer foam construction in order to make it softer towards the patient, but at the same time keeping its stability. In addition to this, we have also made an overlapping of the cover over the zipper similar to the two other pad rolls.

Item no.	Description	Colour	Size D x H in mm	List price in EUR	
248252	Pad roll 200	Black	200 x 500	307,90	

We recently launched an ESWELL **Liner for blue Maquet boot**. This Maquet boot has been sold in many hospitals and after some time, the liner needs to be changed due to wear and tear. You can now offer the customer this option from ESWELL.

Item no.	Description	Colour	Size L x W x H in mm	List price in EUR	
229563	Liner for blue Maquet boot	Black	-	354,75	

The colour of our **pad for head konkav** has recently been changed from blue to black so that it now has the same colour as all other standard head pads for adults. Everything else stays the same – only the colour changed.

Item no.	Description	Colour	Size L x W x H in mm	List price in EUR	
248906	Pad for head konkav	Black	260 x 260 x 110	321,29	

Updated ESWELL positioning pads brochure

In a few weeks, the updated ESWELL brochure will be available in all seven languages (Danish, Swedish, Norwegian, English, German, French and Polish). The new version will then include all the new and updated pads described in this newsletter.

International exhibitions

In the second half of 2018, we are planning to participate at NORNA (Nordic Operating Room Nurses Association) in Stockholm, Sweden from November 29th to 30th.

If you are participating yourself at a congress/exhibition/meeting in your country, where you think

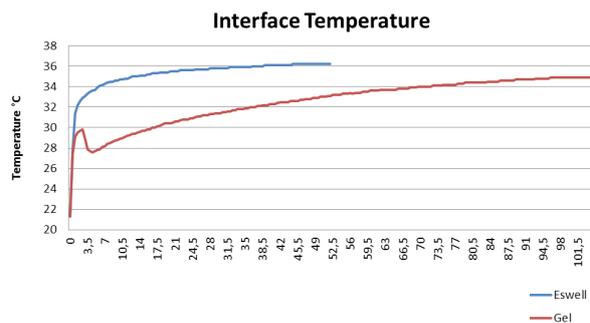
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that the participation of ESWELL could make a difference, let me know. I can join you at the exhibition and take with me our pressure imaging device in order to show how pressure changes when placing patients in different positions.

New ESWELL test

Over the past years, we have spent a lot of time and efforts in testing and comparing our products, which was also described in one of the last newsletters. The latest comparison we have done is about the cooling effect of different types of mattresses. This cooling effect has also been described extensively in literature in the past years and especially the cooling effect of gel products has been one of the main points of discussion.

Basically, what we have investigated is how an ESWELL foam mattress performs in terms of cooling compared to a similar gel mattress. Our results are in line with other findings and clearly showed that gel takes body heat away from the patient and that it takes more than 100 minutes before the skin temperature of the patient is back to its starting point.



If you are interested in reading more about our different tests and comparisons, all of them are available as PDF and can be sent to you easily. Just send me an e-mail.

Production summer holidays

Our production facilities will be closed in weeks 29, 30 and 31. Therefore, in this period there might be longer delivery times.